








CASE STUDY

Advantix Telecom Audit Saves a Major Airline Over \$1.3M Annually

Client Profile

-  **Industry**
Airline
-  **Locations:**
100+ facilities
-  **Employees:**
8,000+
-  **Annual Telecom Spend:**
\$2.2M

Situation

-  Limited visibility of telecom infrastructure
-  Concerned about increasing costs
-  M&A activity and out-of-date records
-  Turnover in IT personnel
-  Had not performed an audit for 12 years

Solution

Advantix auditors created a comprehensive inventory of all billed telecom solutions and analyzed the client's technology and utilization to create an optimization plan. Many products, services and features that were not being used were canceled. Some were replaced with best-in-class offerings at lower prices to reduce the total cost of ownership (TCO) and deliver credits for billing errors at a net zero cost to the client.

Results

- \$1.26 million in savings over three years with minimal change in carriers/providers
- \$70K in one-time credits for billing errors
- The client has an accurate inventory of current spend
- Post-audit environment allows for future network road mapping and RFP