








CASE STUDY

Advantix's Surgical Audit Saves Hospital System \$6 Million on Fixed Telecom Expenses

Client Profile

-  **Industry**
Healthcare
-  **Locations:**
16 Hospitals
-  **Employees:**
36,000
-  **Annual Telecom Spend:**
\$14M





Situation

-  Legacy services costs were increasing
-  Underwent mergers/acquisitions
-  Turnover in IT personnel
-  Out-of-date record-keeping
-  Hadn't performed an audit in 12 years

Solution

Advantix experts created a comprehensive inventory of all billed telecom solutions and analyzed the client's technology and utilization to draft an optimization plan. Many unused products, services and features were discovered and canceled. Much of the client's telecom infrastructure was replaced with best-in-class solutions at lower prices, lowering the total cost of ownership (TCL).

Results

-  \$5.2M in annual savings without having to change many providers
-  \$750K in one-time credits for billing errors
-  The client has an accurate inventory of current spend
-  Post-audit environment allows for future network road mapping and RFP