



CASE STUDY

Advantix Telecom Audit Saves \$600K for Multi-location Manufacturing Company

Client Profile



Industry
Manufacturing



Locations:
20 plants and 62 locations



Employees:
23,000



Annual Telecom Spend:
\$2.7M

Situation



Legacy services costs were increasing



20-year-old legacy infrastructure



M&A activity and out-of-date records



Turnover in IT personnel



Hadn't performed an audit in 3 years

Solution

Advantix's auditors meticulously reviewed all billed telecom solutions, comprehensively analyzing the client's technology and utilization. This in-depth review uncovered numerous products, services, and features not being used at various locations. As a result, many products and services were canceled or replaced with superior solutions at lower prices, significantly reducing the total cost of ownership (TCL) with minimal changes in carriers and other providers.

Results

- \$470K in annual savings with few changes to current carriers/providers
- \$125K in one-time credits for billing errors
- The client has an accurate inventory of current spend
- Post-audit environment allows for future network road mapping and RFP